

Executive Leadership:

Molina Healthcare of Virginia (2025-Present)
- Vice President, Health Plan Operations (COO), P&L: \$1.2B

LabCorp Diagnostics (2022-2024)
- Vice President & General Manager, Virginia
P&L: \$225M, 700 employees through 7 direct reports

McKesson (2018-2022)
- Senior Director, Biomedical Operations, COO (2020-2022)
P&L: \$50M, 150 biomedical and field service technicians
- Senior Manager, Corporate Strategy & Business Development (2018-2020)

DHL Supply Chain (2010-2015)
- Regional Investments Director, APMEA (2014-2015) \$2B Portfolio, 21 direct reports
- Country Finance Manager, Canada (2013-2014)
- Regional Manager, APAC (2010-2013)

MBTI: Extraverted | Intuitive | Thinking | Perceiving



(443) 905-6997
Richmond, Virginia area
sweeny.bansal@outlook.com
linkedin.com/in/sweenybansal

Sweeny Bansal

Global Healthcare Operations & Growth Leader | Board Member | Driving Value-Based Care & Sustainable P&L Growth in Health Plans, Diagnostics & Medical Devices

Healthcare executive with 17+ years driving enterprise operations, strategic growth, and financial transformation across health plans, diagnostics, and health care services. Proven record managing multi-billion-dollar P&Ls and teams of 700+ while delivering sustainable growth and enhanced member experience. Most Recently, VP of Health Plan Operations, overseeing \$1.2B P&L and improving outcomes for 140K+ members. Cross-sector experience within health plans, healthcare distribution, diagnostics, medical devices and supply chain provides global insights and operational agility. Specialize in turnarounds, scaling service delivery, and value-based care alignment.

RECOGNITION

- 50/50 Women on Boards: 50 Women to Watch for Public Board Service (2025)

CURRENT BOARD AND LEADERSHIP POSITIONS

- Muhlenberg College – Adjunct Faculty, Financial Management, Master's in Healthcare Management Program (2025-Present)
- Virginia Center for Health Innovation – Board Member & Finance Committee Member (2023-Present)
- American Heart Association, Richmond VA – Board Director (2021-Present)
- Virginia Chamber of Commerce – Board Member (2024-2025)

EXPERTISE & SECTORS

- Executive P&L, Operational Leadership (\$1B+); Strategic Growth | M&A | Commercial Expansion
- Multi-site & National Health Care Operations | Health Plan, Diagnostics, Care Delivery & Biomedical Services
- Value-Based Care, Provider Engagement, Risk Sharing | Matrixed Team Leadership | Board Influence
- Patient & Member Experience | NPS Uplift | ESG, Governance & Regulatory Risk Oversight

KEY ACHIEVEMENTS

- Drove 8% growth at LabCorp vs. 1% industry average, adding \$17M in revenue
- Doubled McKesson business unit revenue to \$2.3B in 18 months
- Led optimization of \$2B investment portfolio at DHL with 15% growth
- Achieved 10% YoY growth vs. 3% industry average in biomedical operations
- Improved senior leadership engagement by 13% through strategic alignment

EDUCATION

- MBA, INSEAD
- M.Sc., Mechanical and Industrial Engineering, University of Toronto
- B.Sc., Biomedical Engineering, University of Toronto