## **Executive Leadership:**

Molina Healthcare of Virginia (2025-Present) - COO, Vice President, Health Plan Operations, P&L: \$1.2B

LabCorp Diagnostics (2022-2024) - Vice President & General Manager, Virginia P&L: \$225M, 700 employees through 7 direct reports

### McKesson (2018-2022)

Senior Director, Biomedical Operations (2020-2022) P&L:
\$50M, 150 biomedical and field service technicians
Senior Manager, Corporate Strategy & Business
Development (2018-2020)

### DHL (2010-2015)

- Regional Investments Director, APMEA (2014-2015) \$28 Portfolio, 21 direct reports
- Country Finance Manager, Canada (2013-2014)
- Regional Manager, APAC (2010-2013)

## MBTI: Extraverted | Intuitive | Thinking | Perceiving



## Strengths: Communicator Activator Strategic Achiever Belief

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# **Sweeny Bansal**

## Healthcare Leader | Board Member | Driving sustainable growth in Health Plans, Diagnostics & Medical Devices

Sweeny Bansal is currently Vice President of Health Plan Operations at Molina Healthcare of Virginia, where she oversees a \$1B+ operation driving state-wide strategy for member experience, provider partnerships and health outcomes across 140K covered lives. She was previously the Vice President and General Manager for Labcorp in Virginia leading sales growth and operations for the \$225M diagnostics business in Virginia. Throughout her career, Sweeny has demonstrated expertise in integrating corporate strategy, operations and financial acumen to deliver sustainable growth in complex market situations.

#### **BOARD SERVICE**

- Virginia Center for Health Innovation (2024-Present)
- Virginia Chamber of Commerce (2024-2025)
- American Heart Association Richmond, VA Board (2021-Present)

#### **EXPERTISE & SECTORS**

- Strategic Planning & Execution; M&A and Investment; Initiatives; Healthcare Operations & Strategy; Cross-functional Team Leadership; Risk Oversight & Governance
- Diagnostics; Medical Devices; Hospital and Health Systems; Ambulatory Care; Home Health; Allied Health; Virtual Care

#### **KEY ACHIEVEMENTS**

- Drove 8% growth at LabCorp vs. 1% industry average, adding \$17M in revenue
- Doubled McKesson business unit revenue to \$2.3B in 18 months
- Led optimization of \$2B investment portfolio at DHL with 15% growth
- Achieved 10% YoY growth vs. 3% industry average in biomedical operations
- Improved senior leadership engagement by 13% through strategic alignment

#### EDUCATION

- MBA, INSEAD
- M.Sc., Mechanical and Industrial Engineering, University of Toronto
- B.Sc., Biomedical Engineering, University of Toronto

**Values**: Humility • Stakeholder Capitalism • Getting it done • Service to humanity • Integrity • Impact