

ANGELA COTIE, LEED AP BD&C

Vice President - Construction Management Executive

EXPERTISE

Construction Management



Project Management



Vendor/Subcontractor Management



Client Relationship Management



Business Development



EDUCATION

BAE, Architectural Engineering

Pennsylvania State University
1998

PROFILE

Talented and accomplished executive leader, with proven background in project and program management, business development, strategic alliances, operations, team building, and collaborative planning. Proven ability to deliver projects on time, under budget, with happy, repeat clients. Familiar with a wide variety of market sectors. Excellent management, presentation, problem-solving and customer relations skills.

EXPERIENCE

BARTLETT COCKE GENERAL CONTRACTORS | July 2021 - Current
VICE PRESIDENT OF OPERATIONS - HOUSTON

- Key executive Houston leader responsible for all construction operations along the East half of the state of Texas.
- Ultimately responsible for safety of all people and quality of all projects, in the region.
- Critical in client relations, including complex deliverables, compliance, schedules, budgets and reports.
- Delivering repeat project for Higher Education, K-12, Commercial, Industrial and Manufacturing clients.
- Responsible for all staffing assignments, coordination, training and development of staff.
- Maintain client relationships, ensure projects are delivered on time and on budget.
- Project future work, staff and financial accountability for entire region.
- Responsible for all contracts and all negotiated agreements.

GILBANE BUILDING COMPANY | April 2008 - July 2021
PROJECT EXECUTIVE

- Key executive leadership team member responsible for all construction operations for a high-profile new construction and renovation project at Bush Intercontinental Airport. Project value: \$330M.
- Critical in client relations, including complex deliverables, compliance, schedules, budgets and reports.
- Responsible for all staffing assignments, coordination, training and development of staff.
- Responsible for generating specified volume of business for the Southwest Business Unit (includes Houston, San Antonio and Austin) in various market sectors including K12, Higher Education, Corporate/Commercial, Hospitality, and others.
- Work with various types of clients, their executive boards and leaders to assist in master planning and engaging the right professionals for their team to move forward.
- Maintain client relationship management system to track opportunities, keep management apprised of current and anticipated market condition.
- Respected and strong network across clients, partners architectural firms, subcontractors and industry associations.
- Key account manager for Moody Gardens Campus, Houston Zoo, American National Insurance, South Shore Harbor, the Sealy Smith Foundation and UTMB.

ANGELA COTIE

Chairman of the Board
ACE Mentor Houston
2016-2022

I am excited to have a job with which I can change the world, even if just for one person or animal. I have been a bit spoiled that my resume runs deep with projects that have transformed communities and breathed life into areas and buildings that were once listless. I am proud that I have successfully delivered every high profile job on time and on budget, never having to ask an owner to compromise, and providing a service that the entire team is proud of.

EXPERIENCE (CONT'D)

MAXIMIZE YOUR SPACES & KIDDO INTERIORS | Oct 2004 - April 2008

Owner/Designer/Construction Consultant

STRUEVER BROS. ECCLES & ROUSE, INC. | May 2002 - Oct 2004

Project Manager & Superintendent - FSK Apartments, Maryland - \$25M

BARTON MALOW, BALTIMORE AND HOUSTON | Aug 1998 - May 2002

Held numerous roles from Assistant Project Manager to Scheduler and Estimator on various projects totaling over \$ 302M

TRAINING & CERTIFICATION

LEED AP BD+C Certification, OSHA 30 Hours Certification, Scheduling, Estimating, Certified Interior Decorator, developed a companywide training program for young Project Managers and Project Engineers, Preparing for WELL Exam

COMMUNITY INVOLVEMENT

- Association of General Contractors (AGC) - Houston Board Member
- ACE Mentor Houston, 15 years of service, including Chairperson of the Board, 2015-2021
- Houston Area Parkinsons Society - Board Member
- AGC Women in Construction Committee Leader/ Founding Member
- AGC/A4LE (Association for learning environments) Joint Committee Member
- Spring Branch ISD - Career and Technical Education Advisory Board Member
- IlinP - Volunteer, Programming Committee, Speaker "Burned out to Fired Up", Sustainability Speaker
- Urban Land Institute - Member, Speaker - Heat Island Effect on Underserved communities
- American Institute of Steel - Committee Member
- LEED AP - Certification
- Urban Land Institute - NEXT Member
- Member of CHIEF
- Started and organize ACE's fundraiser called "BUILD IT FORWARD"
- Past Board Member - American Society of Architectural Engineers - Penn State
- Past - Member of the Houston ISD - CTE Chamber of Commerce
- Past - Member of Construction Career Collaborative student outreach committee
- Past - Galveston Career Connect Board Member - Mentoring Organizer
- Past - Ridge Point FFA - Fundraising Chairman
- Past - Regional leader of the Gilbane Management Training Program
- Past - National leader in Gilbane's women ERG

ACHIEVEMENTS

- Profiled in American Constructors Magazine July 2024
- Named a Board Member for Association of General Contractors October 2023
- Speaker at ULI& I:LinCP -Heat Island Effect on Health of Houston Citizens 22/23
- Women STEAM Role Model 2019 & 2022 Houston Women's Chamber
- Profiled in American Steel Magazine October 2020
- Keynote Speaker for C3 Construction Day October 2020
- Speaker at Construction Women USA Sept 2019
- Recipient of one of Gilbane's Top Sales Award 2020
- Speaker at ENR Young Professionals 2021; Groundbreaking Women in Construction, May 2018
- ENR Texas/Louisiana - Top Renovation Project 2017
- Themed Entertainment Association THEA Award - 2016
- **Engineering News Record (ENR) Texas/Louisiana - Top 20 under 40 Class of 2015**
- ABC Project of the Year - Houston Zoo - 2012