



MARY M. GENTRY

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**Fortune 1000 Finance Executive | QFE | Corporate Treasurer | Capital Allocation | M&A
Corporate Strategy | Business Transformation | Risk Management | Investor Relations**

VALUE-ADDED EXPERIENCE FOR BOARDS

- Strategic, growth-focused Fortune 1000 finance executive with more than 30 years of leadership experience in publicly traded companies across the technology and financial services industries.
- Currently SVP, Finance and Treasurer at ScanSource (Nasdaq: SCSC), a leading technology distributor with more than \$3B in net sales and over 2,100 employees.
- Enterprise-wide perspective and advisory skills in growth strategies, capital allocation, and risk management.
- A highly collaborative and trusted leader, known for guiding sustainable transformation and growth in complex business environments.
- M&A leadership (25+ transactions in 30 years) with oversight of due diligence, deal structuring, valuation, and integration.
- Capital markets and capital structure experience, including financings, equity transactions, negotiations, and bank selection.
- Skilled in investor relations and corporate governance, offering investor insights for strategic planning and long-term shareholder value creation.
- SEC-qualified financial expert and CPA with comprehensive experience in financial oversight, strategic planning, financial communications, and SEC reporting.

BOARD EXPERIENCE

30+ years of non-profit board leadership providing oversight and guidance for advancing organizational goals, strategies, and purpose. Experience includes involvement in CEO search and transition processes, development of a \$14M new theatre home, and building effective governance structures for boards.

- **Prisma Health:** Upstate Board of Directors | 2025 – Present
- **Camperdown Academy:** Board of Trustees | 2025 – Present
- **South Carolina Governor's School for Science & Mathematics Foundation:** Board Director, Finance Chair, and Executive Committee | 2020 – Present
- **South Carolina Children's Theatre:** Board Director, Finance Chair, and Treasurer | 2010 – 2023
- **American Red Cross:** Regional Board of Directors | 2014 – 2020
- **The Children's Museum of the Upstate:** Grand Opening Board Director and Secretary | 2002 – 2009
- **Additional Business & Board Contributions:** ScanSource Women in the Workforce Employee Resource Group: Co-Executive Sponsor; National Investor Relations Institute: Virtual Chapter Board of Directors; American Bankers Association: Communications Council, Chair-Elect; Speech, Hearing & Learning Center: Board President

EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA | Philadelphia, PA

Master of Business Administration, with Distinction; Major: Finance with Concentration in Strategic Planning

WAKE FOREST UNIVERSITY | Winston-Salem, NC

Bachelor of Science in Accountancy, Summa Cum Laude; Recipient: A.M. Pullen Award for top accounting student

Additional Information:

- 50 Women to Watch for Boards (2025), 50/50 Women on Boards
- Certified Public Accountant (CPA); former adjunct accounting professor, USC Upstate
- Postgraduate Diploma in Corporate Sustainability, Furman University
- Graduated from Stonier Graduate School of Banking with Distinction

HIGHLIGHTED EXECUTIVE ACHIEVEMENTS

SCANSOURCE, INC. | Greenville, SC

2011 – Present

Senior Vice President, Finance and Treasurer

- **Provide strategic financial leadership** for a Nasdaq-listed, Fortune 1000 international technology distributor (\$3B+ sales, 2,100+ employees) offering hardware, SaaS, connectivity, and cloud from leading suppliers, including Cisco, Microsoft, Zebra, and Zoom. Drive growth strategies to increase sales, expand margins, and grow recurring revenue streams. Successfully raised \$500M in financings through 5 multi-currency credit facilities. Manage balance sheet and cash flow building free cash flow generation as a strategic discipline. Lead capital allocation to support sustainable, profitable growth.
- **Develop growth strategies as partner to business operations**, driving entry into new digital distribution markets and expanding offerings in connectivity, cloud, and recurring revenue. Executed 12 M&A transactions totaling over \$700M to add new capabilities and cloud solutions, including the \$225M acquisition of Intelisys that transformed ScanSource into the digital distribution leader that it is today. Divested non-core assets in Latin America and Europe to optimize asset allocation. Regularly present to the board on M&A, new credit facilities, capital structure, financial forecasts, and investor relations.
- **Communicate business strategy and financial performance** to key stakeholders, including the board, institutional investors, analysts, bankers, and employees. Lead the development of quarterly earnings materials and investor presentations, strengthening investor engagement and confidence. Champion transparency in sustainable growth plans and 3-year strategic goals. Co-founded and co-chair the Corporate Citizenship Steering Committee, directing the creation of annual ESG reports that align with regulatory frameworks and use a materiality approach of interest to the board and institutional investors.

THE SOUTH FINANCIAL GROUP | Greenville, SC

1991 – 2010

EVP, Investor Relations (2006 – 2010); SVP, Investor Relations (2005 – 2006)

- **Created and led a national award-winning IR program** for a Nasdaq-listed banking company that grew from \$400M to \$12B in total assets to become a top 50 U.S. bank before its acquisition by TD Bank. Managed corporate communications, SEC reporting, and the share repurchase program. Built strong relationships with analysts and investors as the corporate spokesperson and member of leadership and governance committees, including disclosure, SOX steering, and tax review. Led communications during CEO change, financial restatements, shareholder activism, rating agency actions, and other critical events. Earned national recognition for investor relations excellence, including *IR Magazine* Grand Prix finalist (Best Overall IR, US Small-Cap) and *Institutional Investor* First Team Sell-Side Rankings for Banks/Mid-Cap.

SVP, Treasurer & Director – Investor Relations (1995 – 2004); AVP & VP – Financial Planning {1991 – 1995}

- **Led business planning, SEC reporting, investor relations, financial modeling, and capital markets support.** Managed a share repurchase program (\$120M over 4 years), equity-based compensation, dividend reinvestment plan, and employee stock purchase plan. Played a key role in 15 bank mergers, 7 public common and preferred stock offerings, trust preferred, and REIT preferred placements as treasurer. Founded and served as director of a technology-focused Small Business Investment Company. Recognized with 3 NAIC Nicholson Awards for “Best in Industry” annual reports.

MARRIOTT INTERNATIONAL INC. | Washington, DC

1988 – 1991

Manager of Financial Planning & Analysis – Senior Living Services Division (1990 – 1991)

Senior Financial Analyst – Corporate Financial Planning & Acquisitions (1988 – 1990)

ADDITIONAL EXPERIENCE:

ERNST & YOUNG: *Senior Accountant & Staff Accountant*

WHARTON WASHINGTON GOVERNMENT & BUSINESS FELLOW: *Executive Office of President, Office of Management and Budget*