

Sarah M. Aiosa, MPH, President, Latin America

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Sarah Aiosa is President, Latin America for Merck & Co., a Fortune 500 Multinational Pharmaceutical Company, where she is responsible for managing a ~\$2B+ P&L for the Human Health Portfolio across the region, encompassing 5,000 employees in more than 30 countries. Previously, Sarah was CEO/Managing Director of MSD Sweden where she managed a ~\$200M P&L and the company was certified among the Best Places to Work under her leadership. In 2023, she was recognized as one of the 50 Most Powerful Latinas by ALPFA, the Association of Latino Professionals for America. She is an Executive Member of the Latino Corporate Directors Association (LCDA) and obtained her Board Ready Certification for Excellence in Board Governance by LCDA, KPMG and University of California Law San Francisco in 2023.

Key Areas of Professional Expertise:

- Strategic Planning
- Global and U.S. Marketing & Sales Management
- Commercial Operations
- Advertising & Public Relations
- Crisis Management
- Business Development
- Alliance Management
- M&A, Including Corporate Integrations & Spin-Offs

Relevant Appointments:

Chair, U.S.-Colombia Business Council, U.S. Chamber of Commerce

Chair, FIFARMA, the Latin American Federation of the Pharmaceutical Industry

Council of the Americas, Membership Committee

New Jersey Performing Arts Center, Social Impact Committee

Industry Experience:

Life Sciences, Pharmaceuticals

Education:

The Johns Hopkins University, Master's in Public Health

Rutgers University, Bachelor's in Biological Sciences