# Tricia Montalvo Timm triciatimm@gmail.com; (831) 345-0837; LinkedIn Profile



Board Director |C-Suite Executive | Venture Investor Board Director of Salsify (Chair of Comp Committee & Member of Audit Committee) Executive Member, Latino Corporate Directors Association (LCDA) Led Looker's \$2.6 billion sale to Google, Google's 4<sup>th</sup> largest acquisition Served as the General Counsel for Borland, a publicly traded software company

## FUNCTIONAL EXPERTISE

- IPO experience (5 IPOs)
- M&A execution and integration, including sale of Looker to Google for \$2.6 Billion and approval by DOJ
- \$600M convertible note for Xilinx
- CEO Search Committee
- Profitable Growth (top & bottom line)
- Financial reporting experience (10K, 10Q, proxy statements, earnings releases)
- Equity and executive compensation
- Anti-trust regulatory experience
- Risk and crisis management skills
- Consensus-building skills as a GC
- CEO Coaching/Leadership Development

### **INDUSTRY EXPERIENCE**

- SaaS Enterprise Software
- Legal & Privacy
- ESG / Corporate Governance
- Recognized Thought Leader in Diversity, Equity, Inclusion & Belonging (DEIB)

### **BOARD EXPERIENCE**

- Board Director, Salsify (last round valued at \$2.0 billion)
- Advisory Board, KGACLC
- Executive Board, How Women Lead

### HONORS & AWARDS

- 2024 50 Women to Watch for Boards by 50/50 Women on Boards
- 2020 Women of Influence, SVBJ
- 2020 Latinx Business Leadership, SVBJ
- Author, "Embrace the Power of You: Owning Your Identity at Work" (awardwinning and bestselling leadership book)

Ms. Timm has over 25 years of experience working for high tech companies. She has served as outside counsel, C-Suite executive and now as a board director. She currently serves on the board of directors of Salsify, a top B2B software company whose commerce experience management platform helps brand manufacturers, distributors, and retailers collaborate to win on the digital shelf. She is Chair of the Compensation Committee, member of the Audit Committee and member of the CEO Search Committee.

Throughout her 25-year career, Ms. Timm helped scale both private and public companies through global expansion and has lead companies through successful financing events and exits. With a corporate securities background, she also has extensive SEC, corporate governance and executive compensation experience, which enables her to sit on all three board committees - Audit, Compensation and Nominating and Governance Committee.

Most recently, Ms. Timm served as General Counsel of Looker Data Sciences, Inc., a B2B SaaS business intelligence company, until it was acquired by Google for \$2.6 billion, Google's 4<sup>th</sup> largest acquisition. At Looker, she was a member of the C-Suite and worked closely with the CEO and CFO on strategy and operations.

Ms. Timm also served as General Counsel and VP, Corporate Governance of Borland (NASDAQ: BORL), a publicly traded software company with over 35 subsidiaries and 25 locations worldwide. In her role, Ms. Timm had a cross-functional role overseeing SEC reporting, earnings releases, M&A, software licensing, subsidiary management, human resources and board governance. In her role as VP, Corporate Governance, Ms. Timm led the company's efforts in internal investigations, risk management, ethics, compliance training, and director education.

Ms. Timm started her career as a corporate securities associate at the Silicon Valley office of Brobeck, Phleger & Harrison LLP.