



TESS SHIH
Director, Capital Fund Management (CFM)
Financial Services, Investment Management

BOARD EXPERIENCE

The WNET Group

Community Advisory Board
Nominating Committee, Co-Chair

Robert Toigo Endowment

Board of Directors, Vice Chair
Investment and Finance Committee, Chair

Los Angeles County Library

Fifth District Commissioner
Benchmarking Committee, Chair

Harbus Foundation

Board of Directors, Co-Chair

TESS SHIH is strategic leader with 20 years of experience working with institutions in the corporate and non-profit sectors, expanding brand presence and tangible market share. Ms. Shih is skilled at analyzing and communicating complex concepts, executing end-to-end business strategies, and positioning organizations of all sizes to achieve high performance growth.

Spending almost a decade at JPMorgan Chase, Tess Shih was a member of the Corporate Strategy team and advised senior J.P. Morgan business executives on time-sensitive business initiatives, increasing shareholder returns. She performed financial, market, and operational analysis to develop recommendations around a \$30bn retirement entry strategy for Asset Management, \$7bn valuation analysis for Card Services, a \$90mm cost savings initiative for Washington Mutual, and a \$30mm rebrand across institutional business which included the newly acquired Bear Stearns during the Global Financial Crisis.

Within the investment management industry, Tess Shih has extensive expertise in markets, strategy, and business development. In addition to conceptualizing and implementing innovative ideas around product and strategic marketing, she has raised \$6bn, totaling \$40mm in revenue. At J.P. Morgan, Ms. Shih expanded the middle market out West and built relationships with Asset Management's largest and most important institutional clients in the Southeast. Reporting to the Head of North America at Capital Fund Management, she currently is a Region Head overseeing annual revenues ranging from \$25mm to \$45mm, responsible for both revenue generation and client satisfaction. Ms. Shih was appointed Chair of the Research Committee for the Alternative Investment Management Association and has assisted in publishing widely-circulated reports on how the asset management industry seeks to navigate the talent landscape, use alternative data, and align itself with investors (through transparency around fees and expenses; equitable compensation of hurdle rates, lock-ups, value service offerings; and ESG and bespoke products). She has been recognized as a "Hedge Fund Rising Star" by Institutional Investor, one of "50 Leading Women in Hedge Funds" by the Hedge Fund Journal, one of "40 Under 40" by InvestmentNews, and one of Crain's "Notable Diverse Leaders in Banking and Finance." Ms. Shih is often featured across the country speaking on topics including alternative investments, derivatives, liquidity, investment risk, and diversity.

Tess Shih is also passionate about applying her strategic and financial acumen to non-profit organizations dedicated to providing access to education and building strong inclusive communities. Ms. Shih was appointed by the Fifth District Supervisor Kathryn Barger to the Los Angeles County Library Commission where she currently serves as Chair of the Benchmarking Committee. As a member of the Community Advisory Board for regional PBS stations operated by The WNET Group, she is the Co-Chair of the Nominating Committee. Ms. Shih also serves as Chair of the Investment and Finance Committee and Vice-Chair on the Executive Committee of the Board of the Directors for the Toigo Alumni Endowment whose mission is to foster a culture of inclusion and build diverse organizations. Ms. Shih is a Section Chair for the HBS Fund and a Team Lead for HBS Community Partners which offers pro-bono financial and strategic consulting to non-profits that support education, arts, and culture. A past member of the Scholarship Committee for the USC Alumni Club of New York, Ms. Shih founded and served as Board Chair of USC's Marshall Alumni Association of New York and is an active supporter of the USC Marshall School Center for Investment Studies. She was also a past Board Chair of the Harbus Foundation which promotes education and literacy.

Ms. Shih received her MBA from Harvard Business School where was a Eugene Sit Fellow. She also holds a Bachelor's degree in Business Administration and International Relations from the University of Southern California where she was Vice President of the Student Body and Commencement speaker. Ms. Shih was inducted to USC's Order of Laurel and Palm for her exemplary leadership and contributions to the University and world at large. She is fluent in both Mandarin and English.

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