



TINA ROGERS BROWN

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PRESIDENT | COO | CORPORATE DIRECTOR | CYBERSECURITY | GLOBAL M&A |
TURNAROUNDS | FORTUNE 500 AND PE-BACKED | TECHNOLOGY MANUFACTURING

VALUE-ADDED EXPERIENCE FOR BOARDS

Tina Brown is an expert in Cybersecurity and Global M&A with over 25 years of experience in the Technology Manufacturing Sector. She is currently the President and COO for a Private Equity backed multi-national Cybersecurity and Data Protection Solutions company, which operates in over 90 countries with customers including HPE, IBM, and Dell.

- **CYBERSECURITY:** Trusted Advisor to partners, suppliers, and executives on cybersecurity governance requirements (including: European Union General Data Protection Regulation (GDPR), National Institute of Standards and Technology (NIST), ISO 2700 Framework)
- **GLOBAL M&A:** Led five Global M&A Transactions and Integrations for both public and private companies
- **SUCCESSFUL TURNAROUNDS:** Quickly pivoted a multinational enterprise to build and ramp a new business that doubled the P&L within a year and in the midst of the COVID-19 Pandemic. Prevented NASDAQ delisting by a global restructuring and strengthening Investor Relations and Shareholder Engagement
- **CORPORATE BOARD GOVERNANCE:** Immediately qualified to serve on the audit committee. Currently serve on two international private boards in Singapore and Japan and previously led Investor Relations for a NASDAQ technology manufacturing company during activist engagement period. Director Certified by the National Association of Corporate Directors
- **GLOBAL LEADERSHIP:** Spearheaded international restructuring across eight countries while consolidating five legacy enterprise systems and leading 300 employees worldwide. Trusted advisor to boards, executives, partners and customers that is valued for building and energizing top-performing teams with a clear vision, strong relationships, and individual empowerment.

BOARD EXPERIENCE

Tandberg Data, Asia (Privately held subsidiary of Overland-Tandberg), 2022 to Present
Board Director, Member of Audit Committee

Inspire Church Alameda (non-profit, Religious Institution), 2021 to Present
Board Director, Treasurer, Audit Committee Chair

Tandberg Data, Japan, (Privately held subsidiary of Overland-Tandberg), 2019 to Present
Board Director, Member of Audit Committee

Cinnamongirl, (non-profit, Leadership development Program for Girls of Color), 2007 to 2011
Board Director

EDUCATION

MBA, The Wharton School, University of Pennsylvania, 1998

MS, Electrical Engineering, Georgia Institute of Technology, 1993

BS, Electrical Engineering, Stanford University, 1991

PROFESSIONAL CAREER CHRONOLOGY

President & COO

Overland-Tandberg (PE-Backed / Private, Cybersecurity and Data Protection Company) – San Ramon, CA

• 2021 – Present

- Report to CEO. Run multi-national business based in over 90 countries and 300 employees
- President and Geschäftsführerin (General Manager) of German subsidiary, Tandberg Data, GmbH
- Doubled Global P&L and enhanced company profitability through Global restructuring. All accomplished in the midst of the COVID-19 pandemic
- Manage 200-person technology manufacturing facility based in Ghongzhou, China
- Created and Led Bridging the Digital Divide Computer Center Deployments to 20 dis-advantaged communities across the U.S. in partnership with AT&T's \$2B Connected Learning Center Initiative.

VP Global Business Operations

Overland-Tandberg (PE Backed / Private, Cybersecurity and Data Protection Company)– San Ramon, CA •

2018 – 2021

- Negotiated Management led Buy-out / Carve-out to take company private
- Led 2-year Global Enterprise Technology Transformation for the company. The first in over two decades
- Responsible for all Corporate restructuring after the carve-out, including negotiating multi-year Transition Services Agreements with Seller

Various Executive Roles

Sphere 3D (NASDAQ: ANY. Data Storage and Virtualization Solutions)- Mississauga, Canada / San Jose, CA

• 2013 – 2018

- VP Corporate Marketing & Customer Service: Drove new “House of Brands” Branding Architecture to better position in the market. Consolidated three business acquisitions into comprehensive \$100M business. Restructured the organization from US centralized to globally integrated (still in place today)
- Chief of Staff: Reported to CEO. Led Investor Relations during activist engagement period. Led multiple M&A transactions and integrations for the company.

Services Business P&L Owner / Executive

Overland Storage (NASDAQ: OVRL. Data Storage Manufacturing) – San Jose, CA • 2011 – 2103 /

- Earned reputation for humanistic and collaborative leadership both within the company and amongst customers and partners. Close to doubled service sales and grew profit margin by over 50% during leadership tenure. Improved Customer Satisfaction scores to over 95%.

Prior Career Leadership Roles

Various companies in Technology Manufacturing, Semiconductor and Telecommunications

- Infineon AG (FSE: IFXI); Texas Instruments (NASDAQ: TXN): P&L Business Owner (Annual revenues up to \$400M) 2002 - 2008
- Globespan Semiconductor (now owned by Synaptics): Product Management Executive
- Deloitte: Global Telecom & Tech Practice leader. Advised executives at AT&T and MCI 1998 – 2000
- Early career: Electrical Engineer at AT&T and Texas Instruments

PROFESSIONAL CREDENTIALS & AFFILIATIONS

- Leadership Fellow, Class XLII 2023: American Leadership Forum, Silicon Valley
- NACD Board Certification, 2023: National Association of Corporate Directors (NACD)
- Black Corporate Board Readiness Certified, 2021: Santa Clara University
- Member since 2018: COO Forum
- Certified Financial Literacy Coach and Trainer Since 2005: Crown Financial Ministries